



# Grasslands Group of Companies Inc.

In 1993, Blair Clark and Chuck Thomson formed Grasslands Training Group Inc to provide re-employment and career transition services; assisting over 1000 people throughout four offices in Saskatchewan and southern Alberta.

By 1997, a changing marketplace dictated a need for a different type of service – by 1998 the training division was being wound down and, over the years since, two other business divisions evolved to offer Executive Search and a hybrid of unique HR specific products and services (SmartHire®). For marketing clarification, a name change in 2008 resulted in the birth of Grasslands Group of Companies Inc.

## Currently we trade as:



- (GRS) for Executive Search services; partnering with our North American agribusiness clients, we focus on finding the best candidates for Canadian placement (not necessarily the most available applicant). In doing so we proactively target candidates to consider new opportunities, screen them for 'fit' with regards to community and corporate culture, evaluate their applicable skillset for the role, and, if applicable, present them for interview consideration, and,



- for strategic Human Resources support specific to the attraction, selection, retention, and development of employees in the prairie regions. Our reliable system of resources provides Clients with a cost-effective means to empower objective decisions which bring tangible results.

We are an organization that is constantly looking to improve; earning the right to partner with staff, clients, suppliers, and career-seekers. We endeavour to leverage 'green' interviewing techniques; utilizing current technologies while maintaining the personal touch. Our driving values/guiding principles are:

- **Thought Leadership** – accept human desires and never try to change them
- **Consistent Fulfillment** – responsive and prompt delivery; path which best suits the customer
- **Dominant Accountabilities** – be honest, not nice; do what we say. Understand the emotions behind the 'why'
- **Progressive Partnerships** – with staff, clients, industry, and suppliers where deposits equal withdrawals
- **Real Innovation** – 'green' systems; utilizing technology to streamline processes where possible

For over 22 years, our corporate Head Office has been in Swift Current, Saskatchewan. We have dedicated our time and resources to be part of the continued growth and diversity of the western Canadian economy. Our team operates locally out of Swift Current and is also strategically placed throughout the western Canadian labour market; understanding the needs of Canadian employers.

Our mission is to:

**Continually developing interdependent relationships with clients and career-seekers to provide valuable human resource information to enable better decision-making.**

We are proud that the majority of our engagements are repeat business from existing client and client referrals, which, to us, is the best endorsement of all – we thank you for the honour of being nominated.